

PRESS RELEASE

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Delta Plus Group is strengthening its participation in the company Elvex in the North-American market

Delta Plus Group, a major actor in the market of Personal Protective Equipment (PPE), confirms its desire for development in the North-American market and announces reinforcement of its participation in the company Elvex, based in the United States.

Additional acquisition of 41% of the capital of Elvex

In April 2015 Delta Plus Group signed a strategic partnership with Elvex, which was expressed by the purchase of 50% of the shares of Elvex.

This operation enabled Delta Plus Group to become installed in North America at the time, the principal global market for PPE, and to strengthen its positioning in the segment with the high added value of head protection, Elvex being historically specialized in protective goggles.

Recipient since 2015 of a purchase option focussing on the 50% of shares held by the three historical shareholder directors of Elvex, Delta Plus Group decided to exercise this option in part, and to acquire the 41% of the capital held by one of its three partners.

On completion of this operation, Delta Plus Group holds, to date, 91% of the capital of Elvex.

Two years after being entered into the capital of Elvex, Delta Plus Group finalized the operational integration of the company into the Group, and started the launch of an initial limited range of Delta Plus products in the American market, distributed over three families of products (Head, Hands and Feet).

Strengthening of this participation by Delta Plus Group will accelerate the integration of a wider range of Delta Plus products in the North-American market and will make Elvex in the coming years an actor able to offer the complete multi-family range of Delta Plus.

This complementarity of the product range, as well as the growing pooling of support services, should enable an acceleration of the company's growth, confirmation of synergies and improvement of profitability.

About DELTA PLUS

For over 30 years, the company Elvex, the head office of which is located in Connecticut, has marketed a complete range of head protection products, in its local market (75% of sales) as well as in around sixty countries throughout the world.

Since 2016, Elvex has also offered a range of Delta Plus products in its catalogue.

In 2016, the Elvex turnover recorded a turnover growth of nearly 5% compared with in 2015.

Furthermore, Elvex records levels of profitability equivalent to those of Delta Plus Group.

Delta Plus Group

In February 2017, Delta Plus Group announced a record level of sales in 2016 at 195M€, thanks to achievement of the objective displayed in terms of organic growth, in Europe as well as in the emerging nations.

This organic growth of the turnover will be combined in 2016 with improvement of the Group's current operational profitability.

The Group anticipates continuing its strong performance in the first semester, announcing a new record level of its current operational profitability in 2016.

Moreover, thanks to a balance-sheet structure and optimized financial resources, Delta Plus Group has been able to secure, from the start of the year 2017, new investments, key steps for its future development.

The first quarter of 2017 was marked by the acquisitions of Safety Plus in Central America, and of Vertic-Alpic, a structuring acquisition in the domain of anti-fall safety of buildings.

Combined with a new objective of organic growth of the turnover in 2017, and reinforcement of its position in the American market, these new acquisitions will enable Delta Plus Group to take a new step in its ambition to become a leading international group in the market of Personal Protective Equipment.

Next publication: Annual results 2016

Wednesday 19 April 2017, after closing of the stock exchange

About DELTA PLUS

Delta Plus Group designs, standardizes and manufactures or a manufactured, and distributes a complete range of Personal Protective Equipment (PPE). Delta Plus Group is quoted on compartment B of NYSE-EURONEXT (ISIN: FR0012928612 - Mnemo: DLTA)

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