



Turnover of € 39 million in 1st quarter of 2014 (+ 7.6%) Return of growth in Europe

Sales at the Delta Plus Group, major player in the Personal Protective Equipment (PPE) market, rose by nearly 7.6% in the first quarter of 2014, reaching 39 million Euro.

Adjusted for consolidation and exchange rate, sales in the first three months of the year were up 5% compared to the first quarter of 2013.

For the first time since 2011, the Delta Plus Group recorded growth in its European turnover in the first quarter of the year.

In the emerging markets, growth remains strong, reflecting in particular the positive consolidation related to the acquisition of Pro Safety in Brazil in the second quarter of 2013.

Consolidated turnover <i>In millions of Euro</i>	2014	2013	Development	Development (Constant scope and exchange rates)
Group Turnover 1st quarter	39.0	36.2	+7.6%	+5.0%
Consolidated turnover Europe	22.5	22.1	+1.4%	+3.0%
Turnover Outside of Europe	16.5	14.1	+17.3%	+8.1%

A return of growth in turnover in Europe

After being penalized in France by non-recurring items in 2013, business in Europe returned to growth in the 1st quarter of 2014. Turnover was up 3% compared to 2013 at a constant scope (adjusted from Workstore Marseille, business abandoned in 2013).

Thanks to the dynamism of its sales, particularly in the eastern and southern countries, the European zone confirms the positive trend of a return to growth initiated in 2013 in the first quarter.

Sales growth "outside Europe" always reinforced by Pro Safety in Brazil

The emerging markets continued to grow in the first quarter of 2014, in line with 2013.

Thus, the turnover in this area amounted to € 16.5 million, an increase of 17.3% compared to the first quarter of 2013.

In the first three months of 2014, the Group benefited from the change in scope linked to the integration of Pro Safety in Brazil as of 1st April 2013.

In the Ukraine, business recorded a 15% decline (excluding exchange rate) in the first quarter of 2014, limited in terms of the political situation of the country in recent months.

In the other countries, growth remains strong, driven primarily by business in China.

At a constant scope of consolidation and exchange rate, the increase in turnover achieved outside Europe increased to 8.1% in the first quarter of 2014, in line with the 7.3% growth recorded in this area in 2013. It should be noted that fluctuations in the emerging markets compared to the Euro were significant in the first three months of the year, causing a negative currency effect of € 1.3 million on consolidated turnover compared to the first quarter of 2013.

The outlook for the coming months is positive, despite a moderate increase in the economic growth indicators in most emerging markets.

Growth prospects confirmed

The increase in sales in the first quarter of 2014 allows the Delta Plus Group to confirm its growth objective for turnover in 2014, both in Europe and in the emerging markets.

Meanwhile, the Group continued its cost control efforts in 2014, particularly in the European structures, with the aim of further improvement in operating profitability.

Next publication: Turnover 2st quarter of 2014
Wednesday 30 July 2014, after trading

About DELTA PLUS:

The Delta Plus Group designs, standardises, manufactures or produces and distributes a complete range of Personal Protective Equipment (PPE). Delta Plus Group is listed in compartment C of NYSE-EURONEXT (ISIN: FR0004152502 - Ticker: DLTA)

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