



## Turnover of 92,8M € in the first half (+ 15.9%)

The sales of the Delta Plus Group, a major player in the market for personal protective equipment (PPE), increased by 15.9% in the first half of 2015 and reached 92.8 million Euro.

Adjusted for scope and exchange effects, sales in the first six months of the year had increased by 4.7% compared to the first half of 2014.

In continuation from 2014, business recovery continues in Europe, where Group sales rose by 5.8% in the first half.

In emerging economies, growth in turnover remained very strong (+27.7% compared to the first half of 2014), mainly as a result of continued organic growth in China, the Middle East and South America. In these countries, growth in turnover also benefited from a favourable currency effect.

Finally, in the second half of 2015, the Group integrates the turnover of Elvex for the first time, a company based in the United States that specialises in head protection, 50% was acquired by Delta Plus Group on 1<sup>st</sup> April 2015.

<b>Consolidated turnover</b> <i>In millions of Euro</i>	<b>2015</b>	<b>2014</b>	<b>Development 2015/2014</b>	<b>Development Constant scope and exchange rates(*)</b>
<b>Group turnover - 6 months</b>	<b>92.8</b>	<b>80.1</b>	<b>+15.9%</b>	<b>+4.7%</b>
1 <sup>st</sup> Quarter	44.1	39.0	+13.0%	+6.3%
2 <sup>st</sup> Quarter	48.7	41.1	+18.5%	+3.2%
<b>Turnover in Europe - 6 months</b>	<b>45.8</b>	<b>43.3</b>	<b>+5.8%</b>	<b>+4.9%</b>
1 <sup>st</sup> Quarter	23.2	22.5	+3.2%	+2.5%
2 <sup>st</sup> Quarter	22.6	20.8	+8.6%	+7.6%
<b>Turnover outside Europe - 6 months</b>	<b>47.0</b>	<b>36.8</b>	<b>+27.7%</b>	<b>+4.5%</b>
1 <sup>st</sup> Quarter	20.9	16.5	+26.3%	+11.6%
2 <sup>st</sup> Quarter	26.1	20.3	+28.8%	-1.3%

(\*) For the first half of 2015, the scope effect increased to +4.4% (€ 3.5m) and the currency effect at +6.7% (+5.8M €).

### Confirmation of recovery of volumes in Europe

In continuation of fiscal 2014, the Group's business in Europe remained positively oriented during the first six months of fiscal 2015, due to strong sales in the Eastern countries (Poland, Slovakia, Czech Republic and Romania) and the south (Spain, Italy, Croatia and Greece).

The first half of 2015 also enabled the Group to confirm the recovery of its subsidiary in the UK. This subsidiary, whose sales had deteriorated since the 2009 crisis in Europe, shows a growth of 16.5% for the first six months of 2015 (+4.0% adjusted for exchange effects).

Altogether, in Europe, the turnover amounted to 45.8 million Euro in the first half of 2015, up 5.8% (+4.9% at constant scope and exchange rates) compared to 2014.

### **Sales growth "Outside Europe" favoured by scope and exchange effects**

Emerging markets have meanwhile continued to grow in the first half of 2015, confirming the positive trend for 2014.

The turnover for this area amounts to € 47,0M, an increase of 27.7% compared to the first half of 2014. Revenues generated outside Europe are, for the first time, higher than that achieved by the Group in Europe.

In most countries in the region, growth remained strong, driven in particular by business in China, the Middle East and South America.

In the Ukraine, local currency turnover started to increase in the second quarter compared to last year.

Note that the Euro fluctuations compared to most emerging market currencies have been significant in recent months, causing a favourable currency effect of € 5.4 million on the Group's consolidated turnover compared to the first half of 2014.

Finally, the consolidated sales also benefited from the inclusion of the company Elvex within the scope of the Group, effective April 1<sup>st</sup> 2015.

The Delta Plus Group has in fact finalized on that date the acquisition of 50% shares of Elvex, a company based in Connecticut, which markets a full range of head protection products, mainly in the United States, its local market .

Outside Europe, at constant scope and excluding exchange rate effects, the increase in revenues amounted to 4.5% in the first half of 2015.

## Significant growth prospects for turnover in 2015

The increase in sales in the first half allows the Delta Plus Group to confirm a significant growth objective for its turnover in 2015.

The Group will in fact benefit this year from a sustainable and balanced organic growth on its historical scope, combined with the favourable impact of the acquisition made in 2015 in the US and positive currency effects observed on the first part of year.

Meanwhile, the Delta Plus Group intends to continue its efforts on improving its operating profitability this year.

Next publication: 2015 Half year results  
Monday 31 August 2015, after trading

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### About DELTA PLUS:

*The Delta Plus Group designs, standardises, manufactures or produces and distributes a complete range of Personal Protective Equipment (PPE). Delta Plus Group is listed in compartment C of NYSE-EURONEXT (ISIN: FR0004152502 - Ticker: DLTA)*

For more information: [www.deltaplus.eu](http://www.deltaplus.eu)

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