



## Turnover up by 13.0% in the first quarter of 2015

The sales of the Delta Plus Group, a major player in the market for personal protective equipment (PPE), increased by 13.0% in the first quarter of 2015 and reached 44.1 million Euro.

Adjusted for scope and exchange effects, sales in the first three months of the year had increased by 6.3% compared to the first quarter of 2014.

In continuation from 2014, business recovery continues in Europe, where Group sales rose by 3.2% in the first quarter.

In emerging economies, growth remained very strong (+ 26.3% compared to the first quarter of 2014), mainly as a result of continued organic growth in China, the Middle East and South America.

In these countries, growth in turnover also benefited from a favourable currency effect.

<b>Consolidated turnover</b> <i>In millions of Euro</i>	<b>2015</b>	<b>2014</b>	<b>Development</b>	<b>Development</b> Constant scope and exchange rates(*)
<b>Group turnover 1<sup>st</sup> Quarter</b>	<b>44.1</b>	<b>39.0</b>	<b>+13.0%</b>	<b>+6.3%</b>
Europe turnover	23.2	22.5	+3.2%	+2.5%
Turnover Outside of Europe	20.9	16.5	+26.3%	+11.6%

(\*) For the first quarter of 2015, the foreign exchange effect amounted to + 6.6% (+ € 2.6m).

### Confirmation of recovery in European volumes, business recovery in the UK

The Group's business in Europe remained positive during the first three months of the year, mainly due to strong sales in the East and South of Europe.

The first quarter of 2015 also enabled the Group to confirm the recovery of its subsidiary in the UK. This subsidiary, whose sales had deteriorated since the 2009 crisis in Europe, shows a growth of 6% for the first three months of 2015 (adjusted for exchange effects).

Overall, in Europe, growth in turnover compared to the first quarter of 2014 was at + 3.2% (+ 2.5% at constant scope and exchange rates).

### Sales growth "Outside Europe" favoured by exchange effects

Emerging markets have meanwhile continued to grow in the first quarter 2015, confirming the positive trend of 2014.

Thus, the turnover in this area amounts to 20.9M €, up 26.3% compared to the first quarter of 2014.

In most countries in the region, growth remained strong, driven in particular by business in China, the Middle East and South America.

In the Ukraine, local currency turnover stabilised compared to last year.

At constant scope and excluding exchange rate effects, the increase in turnover generated outside Europe amounted to 11.6% in the first quarter of 2015.

Note that the Euro fluctuations compared to most emerging market currencies have been significant in recent months, causing a favourable currency effect of € 2.6 million on the Group's consolidated turnover compared to the first quarter 2014.

### **Growth prospects for 2015, boosted by the recent acquisition made in the USA**

The increase in sales in the first quarter of 2015 enables the Delta Plus Group to confirm its revenue growth target in 2015, both in Europe and in emerging countries.

In April 2015 by finalising the acquisition of 50% of the company Elvex, specialising in the marketing of head protection in the US, the Delta Plus Group also confirms its willingness to continue its international development and to strengthen product families with higher added value in 2015.

With this operation, the Group will also balance its business performed in Dollar area this year.

These different levers should enable the Delta Plus Group to pursue the growth in its turnover and operating profitability in 2015.

Next publication: Turnover 2<sup>nd</sup> Quarter of 2015  
Tuesday 30 July 2015, after trading

#### **About DELTA PLUS:**

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*The Delta Plus Group designs, standardises, manufactures or produces and distributes a complete range of Personal Protective Equipment (PPE). Delta Plus Group is listed in compartment C of NYSE-EURONEXT (ISIN: FR0004152502 - Ticker: DLTA)*

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