



Turnover up by 11.1% in the third quarter of 2015

The sales of the Delta Plus Group, a major player in the market for personal protective equipment (PPE), increased by 11.1% (+0.1% at constant scope and exchange rates) compared to the third quarter of 2014. They amounted to EUR 47.8 million in the third quarter of 2015.

In the first nine months of the year, consolidated revenues grew by 14.2%, compared to 2014 at 140.6 million Euro (+ 3.1% at constant scope and exchange rates).

This performance in the first nine months allows Delta Plus Group to confirm the return to growth of its sales in Europe in 2015, for the second consecutive year.

With the dynamic remaining sales supported by the emerging countries, the Group should register a record turnover in late 2015.

Consolidated turnover <i>In millions of Euro</i>	2015	2,014	Development	Development Constant scope and exchange rates(*)
Group turnover - 9 months	140.6	123.2	+14.2%	+3.1%
1 st Quarter	44.1	39.0	+13.0%	+6.3%
2 nd quarter	48.7	41.1	+18.5%	+3.2%
3 rd quarter	47.8	43.1	+11.1%	+0.1%
Turnover in Europe - 9 months	67.5	65.2	+3.6%	+2.8%
1 st Quarter	23.2	22.5	+3.2%	+2.5%
2 nd quarter	22.6	20.8	+8.6%	+7.6%
3 rd quarter	21.7	21.9	-0.8%	-1.4%
Turnover outside Europe - 9 months	73.1	58.0	+26.0%	+3.5%
1 st Quarter	20.9	16.5	+26.3%	+11.6%
2 nd quarter	26.1	20.3	+28.8%	-1.3%
3 rd quarter	26.1	21.2	+23.2%	+1.7%

(*) Over first nine months of 2015, the scope effect increased to +5.6% (+6.8M€) and the currency effect to +5.5% (+6.8M€).

A good business level in Europe in 2015

Despite a slight downturn in the third quarter of 2015 (-0.8% compared to 2014), the Group's European markets remain positively oriented.

In Europe, the Delta Plus Group has reported a 3.6% growth in its turnover from the beginning of the year (+2.8% at constant scope and exchange rates) compared to 2014.

The third quarter performance was impacted by the anticipation, in the second quarter, of certain orders prior to the introduction of a new tariff applicable from 1 June 2015. The growth in turnover increased to + 8.6% in the second quarter of 2015.

Sales in Southern and Eastern Europe continued to grow in the 3rd quarter, despite a less favourable base effect this year. The French market remains sluggish, however.

Finally, for the Delta Plus Group, the year 2015 is also marked in Europe by the confirmation of the recovery of its subsidiary in the United Kingdom, whose sales had deteriorated since the 2009 crisis in Europe.

The sales made by this subsidiary in the first nine months increased by 12.0%.

Sales growth "Outside Europe" still enabled by the scope and exchange rates

The markets outside Europe continued their growth in the third quarter of 2015.

The turnover in this area amounted to € 26.2 M. It has increased by 23.2% compared to last year (+1.7% at constant scope and constant exchange rates).

Since the beginning of the year, sales growth amounted to 26.0% (+ 3.5% at constant scope and exchange rates).

Growth remained strong in most emerging countries in 2015. The Group remains vigilant, nevertheless, regarding the development of the macroeconomic environment in some countries, as well as the unfavourable impact of lower oil prices on some of its markets.

It should be noted that the Euro fluctuations compared to most currencies from countries outside of Europe have been significant in recent months, causing a favourable currency effect of € 6.8 million on the Group's consolidated turnover compared to the first nine months of 2014.

Finally, the consolidated turnover also benefited from the integration of the company Elves within the scope of the Group, effective from April 1st, 2015.

The Delta Plus Group acquired, on 1st April 2015, 50% shares of Elvex, a company based in Connecticut, which markets a full range of head protection products, mainly in the United States, its local market.

Significant growth prospects for turnover in 2015

The increase in sales in the first nine months of 2015 enables the Delta Plus Group to confirm its turnover growth target in 2015, both in Europe and in emerging countries.

For the sixth consecutive year, the Group will see its turnover increase, reaching a new record this year.

The Delta Plus Group will benefit in fiscal year 2015 from a homogeneous organic growth in its traditional geographical area.

This growth will be combined with the favourable impact of the acquisition in April 2015 in the US, as well as positive currency effects related to the weakening of the Euro and recorded primarily in the first half of the year.

In parallel, the Group should confirm the improvement in operating profitability this year, as it has already demonstrated in the first half.

Next publication: 2015 Annual Turnover
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About the DELTA PLUS GROUP:

The Delta Plus Group designs, standardises, manufactures or produces and distributes a complete range of Personal Protective Equipment (PPE). Delta Plus Group is listed in compartment C of the NYSE-EURONEXT (ISIN: FR0012928612 - Ticker: DLTA)

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