



First quarter of 2012: +1,31 %

Positive, despite the difficult environment in Europe

The Group Turnover rose by 1.31% at 31 March 2012.

Consolidated turnover cumulated at 31 March 2012

| In 000's € | 2011 | 2012 | Evolution |
|-------------------------------|---------------|---------------|--------------|
| Revenues France | 11.943 | 11.307 | -5,33% |
| International Sales | 25.112 | 26.235 | 4,47% |
| Consolidated Turnover* | 37.055 | 37.542 | 1,31% |

In France, Turnover decreased by 5.3%. Last year, a significant rate increase took place on 1st April. Because of this increase, a certain number of clients anticipated their supplies. These expectations strongly boosted sales in March 2011.

Outside France, growth is realised outside Europe. This area grew by almost 27% over the period, to reach € 11.8 M of Turnover, more than 31.5% of Group Turnover, against 25% a year ago.

In Europe, the Eastern countries experienced growth. In contrast, Italy, Spain and Great Britain did not realise their goals by the end of March 2012. They also experienced the effects of sales on the rise achieved by 1st April 2011.

Outside Europe, China, but our business in Dubai also grew strongly. The largest increase came from Delta Plus Peru, which increased by 113% over the first quarter of 2012.

International Sales

| In 000's € | 2011 | 2012 | Evolution |
|------------------------------|---------------|---------------|--------------|
| <i>Europe Outside France</i> | 15.773 | 14.407 | -8,66% |
| Europe Total | 27.716 | 25.714 | -7,22% |
| Outside Europe | 9.340 | 11.828 | 26,64% |
| International Sales | 25.112 | 26.235 | 4,47% |

2012 Outlook

The pattern that emerges after the first quarter of 2012 is in line with that of the 2011 fiscal year: Growth will come mainly from the area outside Europe.

In an uncertain economy, we expect an annual turnover of around € 160 million for the current fiscal year, a forecast that we can better understand after the first half.

Delta Plus Group designs, certifies, manufactures and distributes a full range of Personal Protection Equipment (PPE). Delta Plus Group listed on the NYSE-EURONEXT (Paris – Compartment C) under the code FR0004152502.

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