



## The growth of turnover is stabilized in the third quarter of 2011, reaching +13.9% in total over 9 months

With 11.4% growth in the third quarter of 2011, the Group Turnover confirms a return to stable growth. This increase reflects the acquisition in Argentina: Eslingar, producer and distributor of fall arrest equipment.

### I) Revenues

#### Third quarter revenues

< In 000 Euro >

	2010 3rd quarter	2011 3rd quarter	Evolution
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Revenues France	9.5	10.0	4.9%
Revenues international	21.8	24.9	14.3%
Group Turnover	31.4	34.9	11.4%

Turnover without Eslingar	31.4	33.8	7.8%
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The third quarter was marked by the integration of the company Eslingar, contributing 1.1 million Euro turnover over the period.

The Group's organic growth was established at +7.8%.

#### Consolidated turnover between January 1 and September 30, 2011

< In 000 Euro >

	2010 9 months	2011 9 months	Evolution
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Revenues France	29.9	32.1	7.5%
Revenues international	63.9	74.6	16.9%
Group Turnover	93.8	106.8	13.9%

Turnover without Eslingar	93.8	105.6	12.7%
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Over the first nine months of the year, the Group turnover reached 106.8 million Euro, increasing by 13.9 %. Aside external growth, Turnover increased by 12.7 %.

The turnover achieved in France exceeds 32 million Euro, up by 7.5 %. International revenues grew by more than 16 % in the same period.

Sales outside Europe rose 42%, reaching 31 million Euro.

The share of sales outside Europe reached 29% of total Group sales at the end of September, compared to 30% for sales in France over the same period.

In Europe, Poland, Slovakia and the Czech Republic they continue to experience a growth of about 20 to 30%.

## **II) General description of business conditions**

At the end of September, sales are in line with our expectations. The rate increases made due to the increase in certain raw materials have been accepted.

Our current inventory level allows us to cope with the expected growth of turnover.

## **III) Outlook**

While we are confident about the development of our sales outside Europe, the situation we have on our traditional markets do not give us optimal visibility on the end of the year.

However, the current activity of the group allows us to confirm that our target of €150 million turnover for the year will be achievable.

In this difficult context, the defence of our margins remains a priority in order to ensure the financing of our international expansion.

*Delta Plus Group designs, certifies, manufactures and distributes a full range of Personal Protection Equipment (PPE). Delta Plus Group listed on the NYSE-EURONEXT (Paris – Compartment C) under the code FR0004152502.*

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