



## The second quarter of 2011 confirms the strong growth in Turnover.

In a context of rising raw material prices and intense competition, the Delta Plus Group achieved a strong growth in sales over the first 6 months of over **15%** in France as abroad, boosted by markets outside Europe that increase, excluding exchange rate effects, of over 50%.

### I) Revenues

#### Consolidated Turnover at the end of June 2011

In M €	2010 1st Half	2011 1st Half	Evolution
Revenues France	20.3	22.1	8,7%
Revenues international	42.1	49.7	18,2%
Revenues from continued business	62.4	71.8	15,1%

#### Turnover Second quarter 2011

In M €	2010 2nd quarter	2011 2nd quarter	Evolution
Revenues France	9.2	10.2	10,3%
Revenues international	22.2	24.6	11,1%
Revenues from continued business	31.4	34.8	10,9%

The Delta Plus Group has not developed its perimeter in the first half of 2011. Over this period, the internal growth thus explains the entire increase in its Turnover.

In France, Turnover increased by nearly 9%.

International Turnover increases by more than double, being 18.2% in the first half of the year.

Spain and Great Britain have seen their sales decline since the beginning of the year. Outside of these two countries, Europe has experienced strong growth of 23% in Poland, 26% in Croatia, 28% in Romania, 29 in the Czech Republic and even 37% in Slovakia.

But international growth is, as in 2010, boosted by sales realised outside Europe. In the Chinese market, third market for the Delta Plus Group, after France and Italy, sales surged by 60% in the first half. Outside Europe, sales increased by 46%, and even 50% after taking into account a negative currency impact over the period.

The share of Group sales realised outside Europe, which rose from 21.9% at end of June 2010, to 27.8% at end of June 2011 is expected to continue to rise.

The second quarter of 2011, Turnover reached € 34.8 million increasing by nearly 11% on the Group compared to last year.

## **II) General description of business conditions**

During the first half of 2011, the Delta Plus Group rediscovered a double digit growth rate which returns its path former path of progress. Group sales in the French market were even higher in the first half of 2011 than in the first half of 2008. It is therefore a good performance.

## **III) Outlook**

Movements on the prices of raw materials, macroeconomic uncertainties and the difficulties in the South of Europe weigh on the Group's outlook. However, a good performance during the first 6 months of the year we suggest a 2011 corresponding to the projections made earlier this year.

*Delta Plus Group designs, certifies, manufactures and distributes a full range of Personal Protection Equipment (PPE). Delta Plus Group listed on the NYSE-EURONEXT (Paris – Compartment C) under the code FR0004152502.*

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