



Delta buys Eslingar, one of the Argentinian leaders in fall protection

By investing in the acquisition of 100% of Eslingar, **Delta Plus Group is pursuing its acquisition strategy in high growth markets** while strengthening its position in the segment of value-added fall protection.

Eslingar is a company specialized in the production and marketing of individual fall protection items and slings. Founded in 1960 in Buenos Aires, Argentina **Eslingar will achieve a turnover of more than 5 million USD this year** and is the second player in the country. The company is recognized as one of the South American leaders on these products, as much in terms of quality of service as product innovation.

With **an operating profit of over 20% of turnover**, the operation has a positive impact on the profitability of the group.

Eslingar will continue to produce and distribute its products throughout the South American area and Delta Plus Group intends to very quickly introduce into the Argentinian market the whole PPE offer that the group distributes worldwide. This should give synergies full play by offering Eslingar distributors to sell more harnesses and slings a full range of gloves, shoes, clothing and head protection.

Delta Plus Group continues its international expansion. Three years after the creation of its Peruvian subsidiary, and the establishment of an export business to the area, **the Group continues to consolidate its presence in South America**, an area that is a priority for the future.

The acquisition as well as the results of the first half-year point to a recovery in 2011 and the Group's management **reviews its annual turnover forecast on the rise with a touch down beyond 150 M€**.

Delta Plus Group designs, certifies, manufactures and distributes a full range of Personal Protection Equipment (PPE). Delta Plus Group is listed on the Paris Stock Exchange's Eurolist® (code FR0004152502).

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